

JOB TITLE: Vice President - Research and Consulting

EXPERIENCE: 12+ Years

Department/Group: Market Research

Location: Noida, India

ROLE AND RESPONSIBILITIES

- Lead and manage the research and consulting team, ensuring timely, high-quality project delivery.
- Develop and execute research strategies that align with client goals and market trends.
- Oversee the creation of detailed reports and presentations for clients, offering actionable insights.
- Foster strong client relationships, act as the primary point of contact, and provide strategic recommendations.
- Drive business development by identifying opportunities and expanding client portfolios.
- Mentor and coach team members, promoting professional growth and skill development.
- Stay current with industry trends and emerging methodologies to maintain a competitive edge.

LOOKING FOR SOMEONE WITH

- Bachelor's or Master's degree in Business, Market Research, Economics, or related field.
- 12+ years of experience in market research, consulting, or related industries, with at least 5 years in a leadership role.
- Strong knowledge of research methodologies, data analysis, and reporting.
- Excellent communication, presentation, and interpersonal skills.
- Proven track record in business development and client management.
- Ability to manage multiple projects and teams simultaneously.
- Strong leadership and strategic thinking abilities.